

	Varying Delivery Terms	Tender Schedule T2.2-25
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Both the unit price and the lead time for delivery are key criteria in the evaluation process:

1) Delivery of units per annum

No. of units delivered per annum	Price per unit
1-5	
6-10	
11-15	
16-20	
21-25	
26-30	
31-35	
36-40	
41-45	
46-50	

2) Delivery period* variance for the procurement of 28 x Straddle Carriers (with an option to procure an additional 22)

Delivery period*	Price per unit	Maximum quantity able to be delivered by this month	Total price
August 2011			
October 2011			
November 2011			
December 2011			
January 2012			

* "Delivery" implies that the Straddle Carriers will be fully operational